

# Key Findings

## Economic Impact of Allen County's Human Service Organizations

This study shows that our human-service sector is a vibrant, thriving force in our community that contributes substantially to the Allen County economy. Download the complete report at [www.allianceforhumanservices.org](http://www.allianceforhumanservices.org).

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### ECONOMIC STRENGTH

- The 373 human service organizations are a large and very important part of the nonprofit community and the economy of Allen County. They contribute more than \$722 million to Allen County's gross regional product (GRP).
- These human service organizations generate over \$405 million in annual revenue and hold \$552 million in assets.
- Despite being exempt from corporate income tax, these human service nonprofits generated approximately \$4.1 million in direct, indirect, and induced taxes at the county level in 2016.

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### MAJOR EMPLOYER

- The 373 human service organizations are a major economic force in Allen County, directly employing 11,174 workers, which is almost 1 out of 20 paid workers in the county.
- Combined, these human service organizations are the second largest employment sector in the county.
- Through indirect/induced activities that support these human service organizations, it is estimated that an additional 4,234 jobs are created in our community.

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### EMPLOYMENT WAGES

- Allen County's human service organizations are an important source of wages. The 11,174 employees of all human service nonprofit organizations in Allen County earned more than \$382 million in wages in 2016.
- Their average annual wage of \$31,231 is higher than the sectors of employment services, real estate, retail, and full-service restaurants - which are among the largest employment sectors in the County.
- Compared to other sectors in the County, the human service nonprofit sector ranks 6th in terms of aggregate employment wages.

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### REVENUE SOURCES

- Among the 100 largest human service nonprofits in Allen County, program services and investment income account for more than 50% of total revenue.
- Contributions, gifts, and grants from philanthropists, foundations, and businesses account for 46% of Allen County's human service nonprofit sector revenue.